



Cardinal Cushing Centers

Annual Report

Cardinal Cushing Centers

All ages. All abilities. All together.



2022

July 1, 2021 - June 30, 2022



Possibility

Opportunity

Hope

Mission, vision and values

Mission

Cardinal Cushing Centers is a place where people of all ages and abilities find possibility, opportunity, and hope.

Vision

Cardinal Cushing Centers is a caring intergenerational community where people live full and meaningful lives at home, at work, at school and at play. Individuals with intellectual disabilities are an integral part of our community and are provided supports to achieve independence, and fulfilling relationships while honoring the founding values of the Sisters of St. Francis of Assisi and Richard Cardinal Cushing whose extraordinary vision encompasses all people, all faiths and all abilities.

Values

Community: We respect the strengths of each person, foster caring relationships and kindness and friendship.

Creativity: We encourage independent thinking, learning and initiatives where solutions and approaches can be different than the current ones.

Stewardship: We collectively are responsible to oversee and improve the performance of our organization to ensure longevity for future generations.

Accountability: We accept personal responsibility to efficiently use organizational resources, improve our services and systems and help others improve their effectiveness.

From the President and CEO

Dear all,

At Cushing, we pride ourselves on being a forward-looking organization, always envisioning ways to improve for the benefit of the individuals and families we serve. I have found, however, that reflecting on past accomplishments helps inform those efforts.

In looking back at the last year, we have plenty to celebrate, from the continuing growth of our thriving MarketPlace to our successful fundraising efforts, made possible by the generosity of so many of you.

It was so gratifying to be able to come together in person again at our Springtime Reunited gala, which raised more than \$600,000. We have all made the best we can of virtual meetings, but I think we can agree that it is very difficult to replicate the spirit of fellowship and camaraderie we enjoy when we gather together.

In addition to our donors who provide valuable financial support, we benefit from many partnerships with area businesses, schools and nonprofits. In the past year, we solidified our partnership with the South Shore Conservatory, which offers music therapy for our adult day program participants in Braintree and Hanover. We also selected PLAN of Mass. and Rhode Island as our preferred special needs trust and estate planning partner.

I hope the information in this report provides you with a snapshot of the great work being done at Cushing. On behalf of the entire Cushing community, I thank you for your interest and your support.

Sincerely,

A handwritten signature in black ink that reads "Michelle Markowitz". The signature is written in a cursive, flowing style.

Michelle Markowitz

From the board

It is a pleasure to share with you this report highlighting the innovative and meaningful work being done at Cardinal Cushing Centers.

As the rebound from the pandemic continued, we were gratified to have enjoyed a successful year on the fundraising front, with our Springtime gala and Opportunity Fund combining to bring in more than \$1 million. Our formalized Major Gifts program has also realized great success, including a \$1 million gift for heating system repairs in the Leonard Florence Building.

As a board, we are committed to ensuring the outstanding Cushing team has the resources it needs to continue to provide the best care and services possible for the individuals and families we serve. We do that alongside a wide range of donors and community partners, without whose help carrying out the Cushing mission would not be possible.

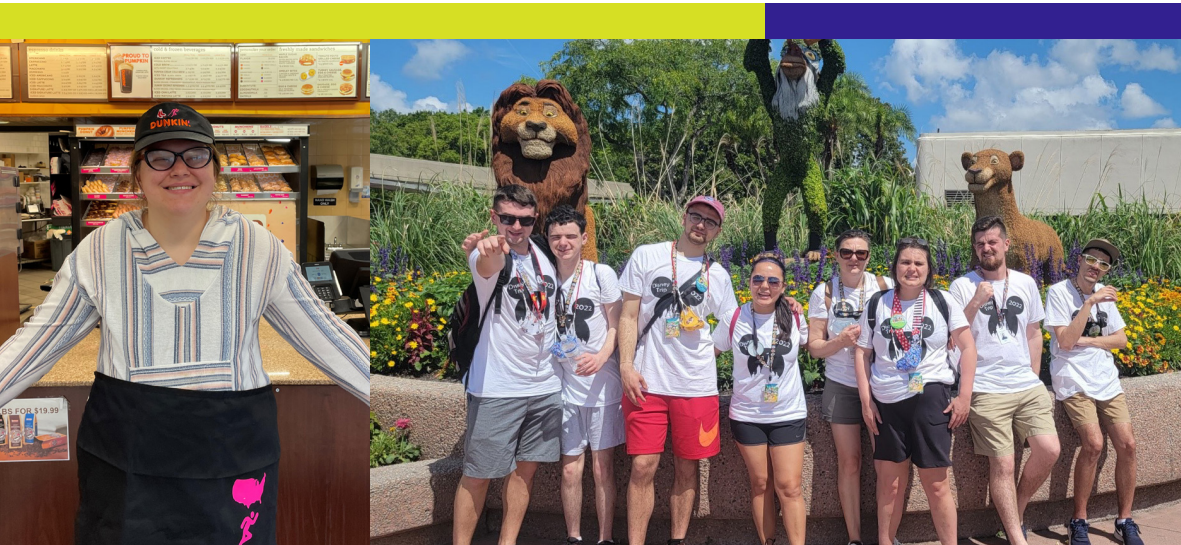
We are pleased to have this opportunity to offer our admiration for the work of everyone on the Cushing team, as well as our undying gratitude for all those who support their efforts. Thank you for believing and investing in the work we do.



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Our programs in action

The MarketPlace at Cardinal Cushing Centers has been realizing success and growth since we opened the doors in December of 2020.



And our programs for students and adults are playing a role in that success. Beyond working and volunteering in the retail shops, they are also helping with inventory.

Cardinal Cushing Centers' woodworking classes have been supplying items for sale in the Unique Boutique. The classes are experiencing heightened popularity among both students and adult participants.

On the student side, vocational instructor Anne Matheson is leading the charge. Students have been learning to make a number of items, many of which are making their way to the MarketPlace's Unique Boutique. Projects have included corn hole boards, wood pallet scarecrows and Christmas décor, welcome signs, tables, napkin holders and more. Space in the former Bass Café has been repurposed for use

by students. "The biggest thing is that it's building their self-confidence," said Matheson. "Often, kids are told they can't use things, but to give them a power sander and let them go to work, it gives them the confidence to try other things."

On the adult services side, job coach Tom Phair launched the woodworking program years ago. "He's the type of person who could never not be fixing something," said Employment Director Tom Beedle of Phair, who is a chemical engineer by trade. They have completed a variety of projects from wooden ornaments for Christmas trees to cornhole boards to wheelchair-accessible raised planter beds. They have sold birdhouses to the Massachusetts Audubon Society's gift shop. They also do repair work and minor maintenance. For example, if something needs to be assembled in the MarketPlace, one of the participants will be tasked with the job.

If you're dining at the Cushing Café, you may also experience students' handywork via the fresh produce and products they grow at the Cushing Greenhouse. From egg cups to fresh salads and dinners to go, the students are learning sustainability practices and supporting the Culinary Arts areas of Cushing at the same time. Our new Sustainability Coordinator, Eleanor Arpino, is working to create better integration and collaboration across all food service areas of our organization.

Tradition



At the Cardinal Cushing Centers, our commitment to individuals of all ages, all faiths, and all abilities is grounded in the founding values of the Sisters of St. Francis of Assisi and Richard Cardinal Cushing.

“Sponsorship” defines the relationship of our congregations to our service organizations. These corporate ministries, now separately incorporated, continue the ministry originally founded and fostered by us. Sponsorship implies a public identification with the

Sisters of St. Francis of Assisi and our commitment to these corporate ministries and their missions. A mutual sense of responsibility and bonding exists between us.

As a congregation we sponsor nine corporate ministries. Each strives toward living out the mission of the Sisters of St. Francis of Assisi in the specific work of its ministry.

Our Corporate Ministries

St. Ann Center for Intergenerational Care (St. Francis, WI)

Canticle Court, Inc. and Juniper Court, Inc. (St. Francis, WI)

Cardinal Stritch University (Milwaukee, WI)

St. Coletta of Illinois (Tinley Park, IL)

St. Coletta of Wisconsin (Jefferson, WI)

Cardinal Cushing Centers (Braintree and Hanover, MA)

St. Elizabeth School (Baltimore, MD)

The Franciscan Center (Baltimore, MD)

Sisters of St. Francis of Assisi Sponsors

Diana De Bruin, OSF - Director

KO Strandell - Associate Director

Ellen Carr - Associate Director

Sr. Joanne Schatzlein, OSF, Director, Office of Corporate Ministries,
Sisters Liaison to the Board of Directors

**Raised
more than**

\$600,000

in our first in-person gala
event since COVID.



Our Opportunity Fund exceeded our budgeted goal,
bringing in a record

\$464,473



**PLAN of
MA & RI
committed**

\$75,000

to support Cushing

Our year in review

Neighborhood News

- Our MarketPlace building, a 20,000 square foot, environmentally friendly building that houses the Cushing Café, Take 2 thrift store, and the Unique Boutique gift shop, is thriving and experiencing growth in a loyal customer base. The MarketPlace is mainly staffed with community volunteers and adults with disabilities that we support in our other programs.
- Construction is underway on a new adult service residence in Kingston. Collaboration continues with Group 7 Design to design a new home for our Washington Street, Hanover adult residence.

Fundraising Success

- Raised over \$600,000 via our first in-person gala event since COVID, Springtime Reunited.
- Our Opportunity Fund exceeded our budgeted goal, bringing in a record \$464,473 from 710 donations and 516 donors.
- Our formalized Major Gifts program has realized great success including a \$1,000,000 gift for much needed repairs to the heating system in the Leonard Florence Building; a \$300,000 gift for repairs to the inground pool, improvements to the auditorium, and funding for the Industrial Arts program; \$25,000 for renovations to the Braintree St. Coletta Day School.

Partnerships

- We solidified a partnership with the South Shore Conservatory. Music therapists offer weekly sessions with participants of our Life Opportunities Unlimited (LOU) adult day programs in Braintree and Hanover. We also offer monthly performances in the Cushing Café, highlighting SSC artists.
- We selected Planned Lifetime Assistance Network of Massachusetts and Rhode Island, Inc. (PLAN of MA & RI) as our preferred special needs trust and estate planning partner. In support of the partnership, PLAN of MA & RI committed \$75,000 to support Cushing programs and services.
- We initiated an externship with South Shore Vocational Technical School's Allied Health program. Our Day Habilitations sites served as a field placement for 10-15 underclassmen. This partnership also led to co-op placement, where 2 senior students provided relief employment within these sites.

Organization Excellence

- We were able to provide our employees stipends for their continued commitment to the agency.
- We were ranked #66 in The Commonwealth Institute's Top 100 Women led Businesses.
- Strategic Planning is underway with the Cushing Senior Leadership team and TDC.

Ranked #66

in the Top 100
Women Led
Businesses

Planning for our future

At Cardinal Cushing Centers, we value the role our donors play in our success. We know that supporting our mission is important to you, whether it is through making a gift now, or one we will receive in the future. For donors who wish to have a lasting impact on future generations of individuals with intellectual disabilities, making a planned gift to Cardinal Cushing Centers is a great option. Your planned gift will help us create a sustainable funding source for all of our needs and provide the highest quality services for years to come. There are a number of ways you can provide long-term support to our mission without taking away from your daily finances. If you are considering making this special gift, please consider any one of the following options:



- Will bequest
- Retirement Assets
- Life Insurance
- Charitable Trusts

Recently, Cardinal Cushing Centers received a gift of \$100,000 from the Estate of Catherine Mulcahy. Ms. Mulcahy made a \$100 gift to us back in 2014 and at the time was looking for information on how she could list us in her will. She sent a hand-written note along with her check. We responded with two hard copy letters with information and invitations to meet for lunch. After no further correspondence we were surprised several years later with this generous disbursement. Ms. Mulcahy's legacy gift made a tremendous impact on our ability to not only sustain our programs, but to think about growth and development for the future.



Statement of financial position

June 2022

Tuition and program fees	86.69%
Contributions, grants and events	11.19%
Commercial products	1.48%
Investment income / Other	0.64%
TOTAL REVENUE	100.00%
Program services	88.26%
Admin general	9.43%
Fund Raising	2.31%
TOTAL EXPENSES	100.00%



Donor recognition

Fiscal year 2022

We gratefully acknowledge the generosity of so many friends who have provided hope and encouragement to the individuals served by Cardinal Cushing Centers, Inc. The following list recognizes donors of cash, stock, or bequests totaling \$100 or more during the past year. This list does not include donors who gave to our Capital Campaign.

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\$100,000 and above

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