



Cardinal Cushing Centers

# annual REPORT

# 2021

*Fiscal Year: July 1, 2020 - June 30, 2021*

we are unique  
and beautiful,  
together, we are  
a masterpiece!



Possibility  
Opportunity  
Hope



# mission statement

**MISSION:** Cardinal Cushing Centers is a place where people of all ages and abilities find possibility, opportunity, and hope.

**VISION:** Cardinal Cushing Centers is a caring intergenerational community where people live full and meaningful lives at home, at work, at school and at play. Individuals with intellectual disabilities are an integral part of our community and are provided supports to achieve independence and fulfilling relationships while honoring the founding values of the Sisters of St. Francis of Assisi and Richard Cardinal Cushing whose extraordinary vision encompasses all people, all faiths and all abilities.

## VALUES

**COMMUNITY:** We respect the strengths of each person, foster caring relationships and kindness and friendship.

**CREATIVITY:** We encourage independent thinking, learning and initiatives where solutions and approaches can be different than the current ones.

**STEWARDSHIP:** We collectively are responsible to oversee and improve the performance of our organization to ensure longevity for future generations.

**ACCOUNTABILITY:** We accept personal responsibility to efficiently use organizational resources, improve our services and systems and help others improve their effectiveness.

## From the President and CEO

Dear all,

“Thank You.” Two simple words that have tremendous meaning.

I wish I could thank each and every one of you individually for all that you have done for the Cushing Community this fiscal year, but that would take a lifetime.

Your support throughout went above and beyond our expectations. Whether you gave to the Opportunity Fund, helping us exceed our goal by over \$100,000, or attended our first-ever virtual Springtime event, you all showed up when we needed you most.

Staff continued to give their best to the students and adults we support in our many programs, despite the continued changes in guidelines over the last twelve months. Though it has been difficult, our staff handled it impeccably, and we continue to see progress to a sense of normalcy. We could not have done it without you.

I know I can speak for the entire Cushing Community when I say how much we appreciate what each and every one of you do for our community.

I hope the information we have shared in our 2020/2021 Annual Report continues to inspire you, and I look forward to sharing more stories of possibility, opportunity, and hope with you as we build upon Cushing’s solid foundation.

Sincerely,

A handwritten signature in black ink that reads "Michelle Markowitz". The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

Michelle Markowitz

## From the Board

We are so pleased to have this opportunity to reflect on another year of success at Cardinal Cushing Centers.

The COVID-19 pandemic was unfortunately not in our rear-view mirror, and we still had to adapt and make changes to our daily work and operations. But the Cushing community continues to be resilient, flexible, and creative. There were many milestones and celebratory occasions, and we are so grateful to the incredible staff and leadership team for their dedication and perseverance that made these moments possible.

The MarketPlace thrived as a new business despite opening its doors in the height of the pandemic. We are so grateful to all of our volunteers for their outstanding support and the role they played in ensuring we were able to open our doors and staff our retail shops. The organization's gala took place virtually but created a wonderful opportunity for us all to connect with the mission and show our support. Graduation and the senior social looked a little bit different than in years past, but all who attended enjoyed their time in the spotlight and a new partnership with Giving the Glam made for an even more memorable senior week. Audit reviews didn't stop due to the virus, and our Adult Services team received top notch marks from the Department of Developmental Services.

We are so thankful for all of your support throughout the year, which helps us to continue to provide the very best care and programs for individuals with intellectual disabilities and their families. Thank you for continuing to believe in the incredible work taking place every day at Cardinal Cushing Centers.



John Cochrane  
Co-Chair



Gerard Vitti  
Co-Chair

# board of members

Diana DeBruin, OSF– Director  
Ellen Carr, OSF – Associate Director  
Kathryn Dean Strandell, OSF – Associate Director

# board of directors

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Ted English  
Phillip Harris  
Rick Roche  
Jim McDonough  
Laura Sen  
Michael Sheehan  
Paul Sullivan

**Name of Leader:** Michelle Markowitz, President & CEO  
**OSF Liaison to Corporate Ministries:** Joanne Schatzlein, OSF

# The MarketPlace

*It is our belief that every person, regardless of ability, should have the opportunity to wake up and have a productive, fulfilling day. We believe that barriers to integration in the community should be removed and opportunities for meaningful employment should be plentiful.*

*The new Cardinal Cushing Centers MarketPlace Building moves us closer to realizing that vision. We are so pleased to report that as of December 2020, we have completed our campaign and celebrated with a wonderful ribbon cutting ceremony as we closed out our fiscal year in June. We were joined by Cushing staff, local electives, and many of the donors who helped make our vision a reality.*

*Thanks to your generosity and support:*

- *We exceeded our \$10 million fundraising goal*
- *Construction is complete on our new, 20,000 square foot, sustainable MarketPlace Building and our retail shops are open to the public Monday through Saturday*
- *We opened the Cushing Café, Take 2 Thrift Store, and Unique Boutique gift shop for job training and paid employment opportunities*
- *We have six state-of-the-art classrooms for job training*
- *The South Shore Community becomes a more inclusive place*
- *We created a destination shopping experience for people of all abilities*



MarketPlace façade and back view



Cushing Café interior





# tradition

*At the Cardinal Cushing Centers, our commitment to individuals of all ages, all faiths, and all abilities is grounded in the founding values of the Sisters of*

*St. Francis of Assisi and Richard Cardinal Cushing.*

*"Sponsorship" defines the relationship of our congregations to our service organizations. These corporate ministries, now separately incorporated, continue the ministry originally founded and fostered by us. Sponsorship implies a public identification with the Sisters of St. Francis of Assisi and our commitment to these corporate ministries and their missions. A mutual sense of responsibility and bonding exists between us.*

*As a congregation we sponsor nine corporate ministries. Each strives toward living out the mission of the Sisters of St. Francis of Assisi in the specific work of its ministry.*

## **Our Corporate Ministries**

*St. Ann Center for Intergenerational Care (St. Francis, WI)*

*Canticle Court, Inc. and Juniper Court, Inc. (St. Francis, WI)*

*Cardinal Stritch University (Milwaukee, WI)*

*St. Coletta of Illinois (Tinley Park, IL)*

*St. Coletta of Wisconsin (Jefferson, WI)*

*Cardinal Cushing Centers (Braintree and Hanover, MA)*

*St. Elizabeth School (Baltimore, MD)*

*The Franciscan Center (Baltimore, MD)*

## **Sisters of St. Francis of Assisi Sponsors**

*Diana De Bruin, OSF - Director*

*KO Strandell - Associate Director*

*Ellen Carr - Associate Director*

*Sr. Joanne Schatzlein, OSF, Director, Office of Corporate Ministries,  
Sisters Liaison to the Board of Directors*





# our year in review

## **Our Year in Review (July 1, 2020 - June 30, 2021)**

### **Changes in Our Neighborhood**

We opened our new MarketPlace building, a 20,000 square foot, environmentally friendly building that houses the Cushing Café, Take 2 thrift store, and the Unique Boutique gift shop, along with state-of-the-art training classrooms. We also exceeded our campaign goal, raising over \$10 million.

### **Fundraising Success**

- Raised \$500,000 via our first ever virtual gala, Springtime Reimagined.
- We received funding from the following:
  - o Rockland Trust Foundation Racial Equity Grant Program
  - o Eastern Bank Foundation
  - o The Manne Foundation
  - o The Sacred Heart Charitable Fund
  - o The Flutie Foundation
  - o The Mabel Louise Riley Foundation
  - o John W. Alden Trust
- Hosted our second annual Cycle Challenge, raising over \$20,000
- Realized several legacy and planned gifts

### **New Innovative Program**

We added an Industrial Arts program to our vocational opportunities. This program allows students the opportunity to work with wood and other raw materials, to create items for their own enjoyment and for sale in the Unique Boutique, as well as the opportunity to learn basic repair skills. We also opened a woodworking shop for our adults 22+, and they have been hard at work creating custom orders and creating products for sale in the MarketPlace.

### **Graduation**

We celebrated the graduates of the Class of 2021 with a special graduation ceremony and an incredible Senior Social. Giving the Glam outfitted all of our seniors in ball gowns and tuxedos of their choice, and they brought barbers and professional make-up artists. Each graduate was brought to the Senior Social in a horse drawn carriage where they enjoyed the Montilio's Pizza Truck and Smiles by the Miles Ice Cream.

### **Organization Excellence**

- We were able to provide our employees a Hero Stipend for their continued commitment to the agency. Three tiers were developed to acknowledge efforts of those who provided direct support to our adults and students during the height of the COVID-19 pandemic.
- Our nursing department collaborated with the Department of Public Health and was able to get a temporary approval as a vaccination site. This allowed us to provide over 400 COVID 19 doses to members of the Cushing community. In partnership with CVS pharmacies and the Federal Pharmacy Partnership Program, all adult residential homes had their own vaccination clinic.
- In December our Adult Residential and Shared Living programs participated in the Department of Developmental Services Interim Audit review, results were positive and productive.

# planning for our future



A robust career in the education field, local to the South Shore, and first hand experience with the disability world.

Reading these criteria you would think that Geraldine Begonis would be an ideal donor for Cardinal Cushing Centers. And she is.

But what actually brought Geraldine to the organization first was their bottle redemption center!

Spending many years of her life living on the South Shore, Geraldine had certainly heard of Cardinal

Cushing Centers. When her friend told her that she could recycle her bottles for a cause, she decided to pay Cushing a visit.

Together they would make regular trips and see the students and staff who worked in this employment training site.

Then of course, when COVID-19 temporarily closed off the organization to the outside world, Geraldine's trips were temporarily on hold.

It was during this time that Geraldine started doing her research.

Geraldine's father passed away when she was in high school, so from an early age she understood the importance of saving.

She worked multiple jobs so she could afford to stay in high school.

Geraldine was born with spina bifida, and therefore unable to attend regular public high school.

Savvy with her finances and a naturally born hard worker with the drive to succeed, Geraldine went on to have a successful career as an educator and then an administrator in special education.

Fast forward to 2020, and when it came time to determine how she would approach her required minimum distribution for her IRA, Geraldine made some phone calls.

She did her due diligence with the development team at Cardinal Cushing Centers and the match was made!

"I am so pleased that I have found a way to give back annually to an organization whose mission speaks volumes to me," says Geraldine. "It's a win-win situation. I can make an impact in an area and field that is meaningful to me while also making a smart financial decision for myself. I couldn't be happier and I hope that by sharing my story others are encouraged to do the same. Find a mission you can stand behind and then make the gift of your RMD."

Individuals age 70 ½ or older can distribute otherwise taxable amounts from their IRAs directly to qualified charitable organizations tax-free. Up to \$100,000 per year of such distributions can qualify as tax-free and amounts transferred to charity count as part of a taxpayer's required minimum distribution (RMD). Please note that the amount of qualified charitable distribution excluded from income is reduced to the extent of deductible IRA contributions made after age 70 ½.

To learn more, please contact Laurie Maranian, Director of Development, at [lmarianian@cushingcenters.org](mailto:lmarianian@cushingcenters.org).

# statement of financial position JUNE 2021

## Revenue Chart FY2021



- **TUITION, PROGRAM FEES** (90.63%)
- **CONTRIBUTIONS, GRANTS, EVENTS** (8.08%)\*
- **SALES OF CLIENT/STUDENT-PRODUCED GOODS & SERVICES** (1.00%)
- **INVESTMENT INCOME/OTHER REVENUE** (0.29%)

\* Includes Capital Campaign Contributions

## Expenses FY2021



- **PROGRAM SERVICES** (90.13%)
- **ADMINISTRATIVE, GENERAL** (8.25%)
- **FUND-RAISING** (1.62%)

# donor recognition

## FISCAL YEAR 2021

We gratefully acknowledge the generosity of so many friends who have provided hope and encouragement to the individuals served by Cardinal Cushing Centers, Inc. The following list recognizes donors of cash, stock, or bequests totaling \$100 or more during the past year. This list does not include donors who gave to our Capital Campaign.

### **Possibility Donor \$100,000 and above**

Estate of Catherine A. Mulcahy  
Estate Of Elinor Kane-Vachon  
John S Mccann Fund At Boston Foundation

### **Opportunity Donor**

#### **\$50,000 - \$99,999**

Ted and Maureen English  
Mabel Louise Riley Foundation  
Manne Family Foundation  
Fred and Jean Raymond  
Sisters of St. Francis Sacred Heart  
Charitable Fund  
Philip Ruedi and Laura Staich  
The Flatley Foundation

### **Hope Donor**

#### **\$10,000 - \$49,999**

Geraldine Begonis  
Jordan and Whitney Berns  
Doug Berthiaume  
Bryce and Kathi Blair  
CBA, Alera Group Agency, LLC  
Copeland Family Foundation, Inc.  
Carolyn Di Pesa & Family  
Eastern Bank Charitable Foundation  
Therese Fleming  
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Claudia Sorgi and K. Douglas Briggs  
Lea Sorgi  
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Foundation, Inc.  
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### **Relationship Donor**

#### **\$2,500 - \$9,999**

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CBRE / New England  
Century Bank  
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Coastal Heritage Bank  
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Daniel T. Flatley Giving Fund

# donor recognition

## FISCAL YEAR 2021

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Charitable Foundation  
The O'Neil Family Foundation  
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Charitable Family Fund  
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UCI Builders, LLC  
Verrochi Family Charitable Trust

### Kindness Donor

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Bank Of America  
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John and Kathleen Cochrane  
Mark and Kathleen Concannon  
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# donor recognition

## FISCAL YEAR 2021

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Gerard and Erin Vitti  
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### **Friendship Donor**

#### **\$500 - \$999**

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Reanne Drea and Daniel Antonino  
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# donor recognition

## FISCAL YEAR 2021

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# donor recognition

## FISCAL YEAR 2021

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#### \$100 - \$499

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# donor recognition

## FISCAL YEAR 2021

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Alan Freedman  
Friends of the Unborn

# donor recognition

## FISCAL YEAR 2021

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Jennifer Gallop  
James and Francine Gannon  
Maureen Gaughan  
Anthony and Maureen Gemma  
Paul and Joanne Ghelli  
Mark and Wendy Gilbert  
Mary Gilmartin  
Susan Giordano  
Jeffrey Giudici  
William Goade  
Jack and Ingrid Golembeski  
Lisa Grace  
Dawn Greene  
Bill Griffiths  
Mary E. Grosso  
Daniel Hackett  
Karen Haffmans  
Charles Haley  
Charles Hanes  
Joseph and Mary Hanley  
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Hadley and Anna Harris  
Jon Hartnett  
Tobin Harvey  
Martha Heald  
Healy & Healy  
Daniel Heaney  
Blair Heavey  
Jane Henesey  
Melanie Herald  
Janet and David Hern  
Charles Heseltine  
Rindy Hesselman  
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Hingham Police Association  
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Renee Hogan  
Roxanne Hoke-Chandler  
Jeanne Hopkins and John Keenan  
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Sheryl Howard

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PJ and Susan Hussey  
Tracy Hussey  
Robert Ingeno  
Hunter Jacobs  
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Joanne Jaxtimer and Michael Barry  
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Michael Joyce  
Kate MacPherson Design  
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Mike Keenan  
Robert and Susan Kehoe  
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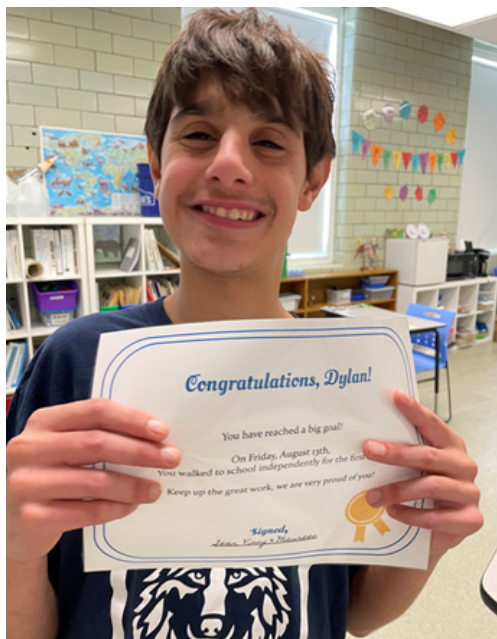
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