

# 2020

*Fiscal Year: July 1, 2019 - June 30, 2020*



Possibility  
Opportunity  
Hope



# mission statement

**MISSION:** Cardinal Cushing Centers is a place where people of all ages and abilities find possibility, opportunity, and hope.

**VISION:** Cardinal Cushing Centers is a caring intergenerational community where people live full and meaningful lives at home, at work, at school and at play. Individuals with intellectual disabilities are an integral part of our community and are provided supports to achieve independence and fulfilling relationships while honoring the founding values of the Sisters of St. Francis of Assisi and Richard Cardinal Cushing whose extraordinary vision encompasses all people, all faiths and all abilities.

## VALUES

**COMMUNITY:** We respect the strengths of each person, foster caring relationships and kindness and friendship.

**CREATIVITY:** We encourage independent thinking, learning and initiatives where solutions and approaches can be different than the current ones.

**STEWARDSHIP:** We collectively are responsible to oversee and improve the performance of our organization to ensure longevity for future generations.

**ACCOUNTABILITY:** We accept personal responsibility to efficiently use organizational resources, improve our services and systems and help others improve their effectiveness.

## From the President and CEO

Dear all,

I am pleased to share with you Cardinal Cushing Centers' 2019-2020 annual report. This fiscal year has certainly been one that we never could have anticipated. One could not begin to write this letter without mentioning the Covid-19 pandemic and its impact on the Cushing Community.

Reflecting on these past months can certainly be challenging. However, there are moments of hope that remind me just how strong our community can be. Staff members coming in on their days off to make sure our residential students and adults were safe and comfortable when our programs were shut down. Town employees rallying to help us keep our buildings and residential homes as clean as possible, including Fire Chief Blanchard allowing us to use their recently purchased fogging machine. Donors who contributed to the Cushing Fund after we made the difficult decision to cancel our Springtime Gala, and helped us raise vital funds during the pandemic.

As we continue to learn what our new, temporary, normal looks like, I remind myself of these truly heroic moments. You all showed up when we needed you most. I know I can speak for the entire Cushing Community when I say how much we appreciate what each and every one of you do for the individuals with intellectual disabilities we support.

I hope the information we have shared in this report continues to inspire you, and I look forward to sharing more stories of possibility, opportunity, and hope with you as we build upon Cushing's solid foundation.

Sincerely,  
Michelle Markowitz

## From the Board

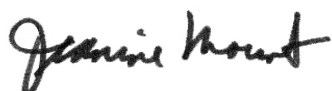
As fiscal year 2019/20 came to an end we spent some time reflecting on the past 12 months at Cardinal Cushing Centers. Of course, the Covid-19 pandemic presented many challenges for our community, and while we continue to adjust to our new normal, there are still stories of success and positivity that we are pleased to share with you. We hope you enjoy reading this year's annual report to learn more about our good work.

In January we appointed Michelle Markowitz as our interim President & CEO, and we were thrilled when she fully accepted the position in June. Michelle proudly offers over twenty years of service to Cardinal Cushing Centers with more than a decade serving on the Senior Leadership Team. Michelle's transition to CEO certainly was not made easy by the pandemic, but her leadership has been nothing short of admirable. We commend Michelle for doing all she can to keep our staff and the individuals we support as safe as possible during these trying times.

If you have driven by our Hanover neighborhood recently, it is hard to miss our new MarketPlace Building, which houses the Cushing Café, Take 2 thrift store, and the Unique Boutique gift shop, along with state-of-the-art training classrooms. We look forward to welcoming you soon!

While many of our events were cancelled due to Covid-19, including our annual St. Patrick's Day Dinner & Auction, as well as our Springtime Gala, you continued to show your support of our programs by giving to the Cushing Fund. The fund was launched to help cover the costs of unexpected expenses due to the pandemic. Because of your donations, we raised over \$460,000. Your support for Cushing's mission is appreciated now more than ever. Your generosity will help keep our programs open, safe, and growing.

We are so thankful for all of your support throughout the year, which helps us to continue to provide the very best care and programs for individuals with intellectual disabilities and their families. Thank you for continuing to believe in the incredible work taking place every day at Cardinal Cushing Centers.



Jeanine Mount  
Co-Chair



Gerard Vitti  
Co-Chair



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Diana De Bruin, OSF - Director  
KO Strandell - Associate Director  
Ellen Carr - Associate Director

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Paul Sullivan

**Name of Leader:** Michelle Markowitz, President & CEO  
**OSF Liaison to Corporate Ministries:** Joanne Schatzlein, OSF

# building a dream

*It's hard to believe that we started the pre-planning of the Changing Lives, Building a Community Capital Campaign more than five years ago. Our vision board: to create an integrated neighborhood where people with and without disabilities live, learn, socialize, shop and become a part of the same community.*

*We started with the Bethany Apartments, converting one of our underutilized buildings into 37 units of workforce housing. Today all of these apartments are occupied and when social distancing is not in affect, the individuals who live here grab coffee at our Cushing Café and join us for summer movie nights.*

*The next chapter in our storybook involved raising \$10 million to create the MarketPlace Building. This would be our retail shops' new home, providing more realistic employment training opportunities for the people with intellectual disabilities that we support. The community has greater access to our businesses due to the new location on well-traveled Route 53, and a more welcoming entrance with traditional retail parking.*

*The pages in this chapter have unfolded in the last 5 years and we have a new MarketPlace Building! We are thrilled to see our vision come to life.*

*To learn more about the MarketPlace or Cardinal Cushing Centers, please do not hesitate to contact Jansi Chandler [jchandler@cushingcenters.org](mailto:jchandler@cushingcenters.org).*





# tradition

*At the Cardinal Cushing Centers, our commitment to individuals of all ages, all faiths, and all abilities is grounded in the founding values of the Sisters of*

*St. Francis of Assisi and Richard Cardinal Cushing.*

*"Sponsorship" defines the relationship of our congregations to our service organizations. These corporate ministries, now separately incorporated, continue the ministry originally founded and fostered by us. Sponsorship implies a public identification with the Sisters of St. Francis of Assisi and our commitment to these corporate ministries and their missions. A mutual sense of responsibility and bonding exists between us.*

*As a congregation we sponsor nine corporate ministries. Each strives toward living out the mission of the Sisters of St. Francis of Assisi in the specific work of its ministry.*

## **Our Corporate Ministries**

*St. Ann Center for Intergenerational Care (St. Francis, WI)*

*Canticle Court, Inc. and Juniper Court, Inc. (St. Francis, WI)*

*Cardinal Stritch University (Milwaukee, WI)*

*St. Coletta of Illinois (Tinley Park, IL)*

*St. Coletta of Wisconsin (Jefferson, WI)*

*Cardinal Cushing Centers (Braintree and Hanover, MA)*

*St. Elizabeth School (Baltimore, MD)*

*The Franciscan Center (Baltimore, MD)*

## **Sisters of St. Francis of Assisi Sponsors**

**Diana De Bruin, OSF - Director**

**KO Strandell - Associate Director**

**Ellen Carr - Associate Director**

**Sr. Joanne Schatzlein, OSF, Director, Office of Corporate Ministries,  
Sisters Liaison to the Board of Directors**





# our year in review

## **Our Year in Review (July 1, 2019 - June 30, 2020)**

This year has been like no other due to COVID – 19. We've had to adapt to so many changes as a result of this pandemic. Our students, adults and staff have successfully navigated their way through these challenging times. Our resiliency and ability to successfully maneuver throughout this past year is a true testament to the strength of our mission and all those supporting it.

## **Changes in Our Neighborhood**

We welcomed our new President & CEO, Michelle Markowitz this past spring.

We completed our new MarketPlace building, a 20,000 square foot, environmentally friendly building that houses the Cushing Café, Take 2 thrift store, and the Unique Boutique gift shop, along with state-of-the-art training classrooms. We also completed our campaign goal, raising \$10 million.

## **Fundraising Success**

- Raised \$467,000 through the Cushing Fund to replace funds lost from cancelling Springtime.
- We received COVID related funding from the following:
  - o Boston Foundation COVID-19 Response Fund
  - o Harvard Pilgrim Health Care
  - o Kraft Family
  - o South Coast Emergency Fund
  - o United Way of Plymouth County
- Our Boston Marathon team raised almost \$69,000
- Inaugural Run to Change Lives 5K grossed \$32,142
- Received a \$20,000 grant from the MA Mechanics Charitable Association to purchase a new steamer for our Culinary Arts program.

## **New Innovative Program**

Over the winter we launched Transportation Training for students who work jobs offsite. Students have been taught about the features on Uber/Lyft applications. 21 new students started in January.

## **Remote and Hybrid Learning Programs Due to COVID -19**

During the spring, Cardinal Cushing Centers students, adults, staff, and family members were asked to step outside of their regular routines and pivot to remote teaching and learning. Later in the summer, the students were placed within cohorts and are working in a hybrid model of both remote and in-person learning. We created outdoor learning space at both sites and staff and students adjusted well to our new "normal."

## **Graduation**

We celebrated the graduates of the Class of 2020 a little differently this year. Our graduates and their families were led by the Hanover Police in a drive-thru graduation ceremony. The graduates received a personalized graduation yard sign, a framed student triumph message, their graduation certificate and a voucher for next year's Disney trip or a gift card in lieu of the Disney trip. There was laughter, tears and lots of celebrating!

## **Organization Excellence**

- Received Three Year Accreditation for Adult Family Care and both Day Habilitation Programs.
- Received confirmation of our MASS DOT grant for four vans saving more than \$100,000.
- Nursing department excelled at providing training to staff as well as continuing to ensure the health and safety of the staff and students on campus during the COVID outbreak.

# planning for our future

Decades ago, Michael J. Nichols never imagined that his high regard for Richard Cardinal Cushing would later influence his decision to leave a substantial gift to an organization the late Cardinal founded. "I've always been an admirer of Cardinal Cushing," he said. "When I learned about Cardinal Cushing Centers, I was so impressed. It amazes me what they do and how many individuals they serve. I'm happy to foster his good work by being able to leave something to the organization." Nichols had never even stepped foot on the grounds of Cardinal Cushing Centers when he first began making donations eight years ago. He learned of its history dating back to 1947 as a place where the children Cardinal Cushing called "exceptional" could learn, grow, thrive and achieve their individual success. Since then, Cardinal Cushing Centers has helped more than 3,500 children and adults to discover their talents, nurture their passions and lead remarkable lives in communities where all ages and all abilities can come together. Making his first visit last year, Nichols got a tour of the Hanover residences, classrooms and facilities. He was also thrilled to see the Portiuncula Chapel, where Cardinal Cushing is buried. "Walking around and observing the attitude of the people who work at Cardinal Cushing Centers, you can tell they're truly interested in what they do," he said. "They love the kids and their jobs." Nichols, who lives in Pittsfield, Mass., came to observe and appreciate the Cardinal while studying at St. John's Seminary in Brighton. "His presence was really felt in Boston — in the schools, the hospitals, the convents," said Nichols, who left the seminary before joining the priesthood.

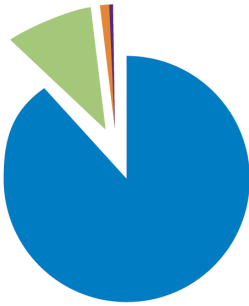
Nichols worked in banking for 35 years, retiring five years ago, and has since named Cardinal Cushing Centers a beneficiary of his Individual Retirement Account (IRA). He looks at planned giving as an opportunity for a single person, like himself, to do some good. "I have nieces and nephews and local charities that I'll also give to, but this was important to me," he said. "Hopefully it might inspire others."

If you are considering making a legacy gift like Michael, please consider any one of the following options:

- Will Bequest
- Retirement Assets
- Life Insurance
- Charitable Trusts
- IRA to Charity Transfer

To learn more, please contact Laurie Maranian, Director of Development, at [lmarianian@cushingcenters.org](mailto:lmarianian@cushingcenters.org).

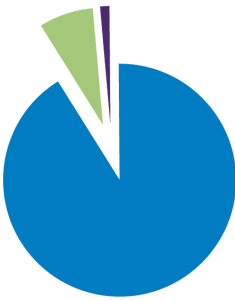
# statement of financial position JUNE 2020



Revenue Chart FY2020

- **TUITION, PROGRAM FEES** (93.08%)
- **CONTRIBUTIONS, GRANTS, EVENTS** (5.9%)\*
- **SALES OF CLIENT/STUDENT-PRODUCED GOODS & SERVICES** (0.92%)
- **INVESTMENT INCOME/OTHER REVENUE** (0.10%)

\* Includes Capital Campaign Contributions



Expenses FY2020

- **PROGRAM SERVICES** (89.04%)
- **ADMINISTRATIVE, GENERAL** (9.20%)
- **FUND-RAISING** (1.40%)

# donor recognition

## FISCAL YEAR 2020

We gratefully acknowledge the generosity of so many friends who have provided hope and encouragement to the individuals served by Cardinal Cushing Centers, Inc. The following list recognizes donors of cash, stock, or bequests totaling \$100 or more during the past year. This list does not include donors who gave to our Capital Campaign.

### **Possibility Donor** **\$100,000 and above**

Ted and Maureen English  
Mass Dot  
John S Mccann Fund At Boston Foundation

### **Opportunity Donor** **\$50,000 - \$99,999**

Community Action Committee of Cape Cod  
& Islands, Inc. Childcare Network  
Therese Fleming  
Manne Family Foundation

### **Hope Donor** **\$10,000 - \$49,999**

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# donor recognition

## FISCAL YEAR 2020

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NFP Corporate Services

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& Merrimack Valley

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**\$1,000 - \$2,499**

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# donor recognition

## FISCAL YEAR 2020

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# donor recognition

## FISCAL YEAR 2020

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Patricia Hart  
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